

## Case Study – The Doubtful Practice

The Doubtful practice team discussed using the Flo telehealth service to support their patients who'd signed up to their practice stop smoking clinic, to provide them with additional support. Andrea - *Health Care Assistant*, was really keen whereas the three GP partners were pretty cynical about the promised benefits. They agreed that Andrea could give it a go, so long as she audited what happened and see if patients thought it worthwhile. Seven months later they met up to look at Andrea's report.

She'd offered it to 24 patients who'd registered for the practice smoking cessation service between months 0 - 6, and 16 of those 24 patients had signed up for the subsequent three month period. Of those 16 patients, 14 had continued to attend regularly for 3 months, and reported that they had definitely quit smoking, whereas the other 2 had dropped out around the two month mark. Only two of the other 8 patients who'd declined Flo had completed the three months stop smoking service. 80% of the 16 patients who'd signed up to Flo responded to Flo's monthly texted questionnaire and all confirmed that they were confident that they had stopped smoking and were positive about the encouraging advice messages that helped to keep them on track. Twelve of the 14 patients using Flo who'd quit smoking elected to sign up for the related clinical protocol to help them continue as exsmokers for the next 9 months with less frequent messaging. So the Doubtful practice team were really pleased that Flo appeared to have increased their patients' quit smoking rates; and asked Andrea to keep using it – and try out other Flo applications for helping obese patients reduce their weight, and engage their practice nurses in adopting Flo to support patients with poorly controlled blood pressure.